1. Acquired [Number] new customers, generating [Number]% of team revenue.
2. Completed efficient store resets to prepare store for special promotions and seasonal updates.
3. Exceeded targets by building, directing and motivating high-performing sales team.
4. Drove store revenue by offering customers accessories and related purchases to complete selections.
5. Resurrected and monetized dormant leads to build book of business and increase revenues.
6. Achieved sales goals of $[Amount] and service targets by leveraging interpersonal communication skills and product knowledge to cultivate and secure new customer relationships.
7. Maintained optimal financial controls by following loss prevention procedures and protecting cash assets.
8. Conferred with customers to understand needs and make targeted [Product or Service] recommendations.
9. Opened new merchandise and stocked sales floor racks and shelves.
10. Used consultative sales approach to understand customer needs and recommend relevant offerings.
11. Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.
12. Forged and nurtured impactful relationships with customers to cultivate loyalty, boosting customer satisfaction ratings [Number]%.
13. Greeted customers and offered assistance with selecting merchandise, finding accessories and completing purchases.
14. Liaised with customers, management and sales team to better understand customer needs and recommend appropriate solutions.
15. Identified new targets, developed new business opportunities and presented product lines to customers.
16. Offered friendly and efficient service to all customers, handled challenging situations with ease.
17. Trained new employees on customer service, money handling and organizing strategies.
18. Merchandised attractive shelf displays with current offerings to drive store sales.
19. Collaborated with managers to provide customer feedback and recommend operational changes to meet emerging trends.
20. Drove team revenue totals by bringing in over $[Amount] in sales.